## How to Communicate the Right Amount of Information in an Emergency

Robert C. Chandler, Ph.D. Pepperdine University



#### About 3n

3n

**3n's Vision:** A world in which communication to many is as simple and effective as communication to one.



The **3n mass notification system** enables one person to contacts tens, hundreds, or thousands of people anywhere, anytime, and on any device including phone, computer, PDA, pager, email, text massaging, fax, and instant messaging.

www.3nonline.com

### **Today's speakers**



#### • Speaker:

Robert C. Chandler, Ph.D. Pepperdine University



### Moderator:

Marc Ladin Vice President, 3n



### Today's agenda

### Part 1 (45 minutes)

- Challenges and consequences of information inadequacy
- How information is processed during a crisis
- How communication patterns affect decision-making during a crisis
- Tips for ensuring appropriate information flow in an emergency

#### Part 2: Q&A (15 minutes)

Dr. Robert Chandler

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### **Q&A** session



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# How to communicate the right amount of information in an emergency



#### Robert C. Chandler, Ph.D. Pepperdine University

- Challenges and consequences of information inadequacy
- How information is processed during a crisis
- How communication patterns affect decisionmaking during a crisis
- Tips for ensuring appropriate information flow in an emergency

# Effective crisis communication includes just the right amount of information. But:

- What constitutes the right amount of information?
- How much information is enough?
- How much is too much?



Stress affects comprehension in an emergency.

- Overloaded messages—may be too complex for an individual in a crisis to understand or interpret.
- Underloaded messages—may not give clear instructions or present clear rationales for action.



Messages that contain too little (underloaded) or too much (overloaded) information lead to high rates of communication failure in a crisis

SUCCESS

#### **Consequences of informational inadequacy include:**

- Financial loss
- Business disruptions
- Personnel problems
- And possibly even death



Determine what constitutes the right amount of information by assessing how people understand, interpret, and act on messages.



# Many factors affect understanding, interpretation, and decision-making during a crisis:

- Cognitive processing capabilities
- Perceived risk
- Information loading theory
- Attitude-behavioral consistency theory
- Balance theory
- Uncertainty reduction theory
- Situation awareness
- Selective attention
- Reaction time
- Semantic memory

#### **Cognitive-processing capabilities**

- Cognitive processing involves thinking, reasoning, remembering, imagining, or learning
- Cognitive abilities typically decrease as stress increases
- People possess different cognitive abilities and limitations, which in turn affects decision-making capabilities in a crisis







- People perceive risks differently.
- Unknown risks are perceived to be greater than risks that are well understood.

#### **Communication theories**

- Different theories explore how people process information during a crisis or disaster:
  - Information loading theory
  - Attitude-behavioral consistency theory
  - Balance theory
  - Uncertainty reduction theory

\*Wikipedia

#### Situation awareness

- Situation awareness is "knowing what is going on so you can figure out what to do"\*
- To function in a crisis, people need to have answers to:
  - What is happening?
  - Why is it happening?
  - What will happen next?
  - What can I do about it?

#### **Selective attention**

- Limits what people notice and remember during a crisis
- Conscious vs. unconscious



#### **Reaction time**

- Factors that affect reaction time include:
  - Recognition, choice, number of stimuli, fatigue, reasoning, remembering, imagining, or learning



#### **Semantic memory**

- Concept-based knowledge unrelated to specific experiences, eg learning ABCs
- Semantic memory is memory of words, facts, and ideas
- People's semantic memories are usually assumed to be similar (in contrast to episodic memory)

# How communication patterns affect decision making during a crisis

Communication patterns also affect understanding and decision-making during a crisis:

- Rules and norms
- Interruptions
  - 47% of communication events classified as interruptions
- Simultaneous communication interaction

- Asynchronous and synchronous
- Information seeking
- Active to passive
- Message variables
  - Grammar
  - Syntax

# How can we prevent information overload and underload in a crisis?

- Plan ahead
- Use message mapping and the 3-3-30 rule
- Take into consideration reading comprehension levels of audience

### **Appropriate information flow**

# Message maps help organizations communicate clearly during a pandemic

Message maps are:

- created prior to outbreaks
- written at or below a 6<sup>th</sup>-grade reading level
- specific to one organization
- written using the 3-3-30 rule
- sensitive to the needs of different demographic groups



### **Appropriate information flow**

#### Message maps are:

- crisis communication tools
- ways to organize complex information
- distillations of complicated messages
- created prior to a crisis or outbreak

#### Message maps are <u>not</u>:

- long, convoluted dissertations on what to do in a crisis
- written with technical jargon and high-level reading words
- hard to understand
- created during a crisis

### **Appropriate information flow**

## Remember the 3-3-30 rule of emergency communication

- Message maps reduce important, emergency-relevant concepts to no more than 3 short sentences that convey 3 key messages in 30 words or less.
- Each primary message should have no more than three message points.

#### Mass notification addresses common communication challenges

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- Communicate quickly, easily, and efficiently with large numbers of people in minutes, not hours
- Use all contact paths especially when regional or local communication infrastructure is damaged or not working
- Ensure two-way communications for better visibility and planning

- Reduce miscommunications with accurate, consistent messages
- Free key personnel to perform critical tasks by automating manual, time-intensive, errorprone processes
- Improve communication effectiveness by eliminating any single point of failure

### **3n Pandemic Communication Solution**

- Save time
  Eliminate guesswork
- Ensure readiness

Pre-built, customizable pandemic communication tools that provide the foundation for a comprehensive pandemic plan and strengthen existing plans

#### **Components:**



Pandemic readiness self-audit tool



Chandler Methodology™ message maps



Pandemic preparedness executive presentations



Two-hour executive audio briefing



Pandemic communication plan testing and validation tool

#### For more information, call 1-888-366-4911.

## More on crisis communications by Dr. Chandler





- Terrorism How Can Business Continuity Cope? (2004)
- Crisis Communication Planning (2005)
- Managing Risks for Corporate Integrity (2006)
- Disaster Recovery and the News Media (2007)

http://www.bcpmedia.org/crisis.html

http://www.amazon.com

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### Thank you for attending!



